

Place LOGO, or a picture of you
or your team or any other relevant image.

What your business is Worth

...and why it matters

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“An investment in *knowledge*
pays the best interest.”

-Ben Franklin

Only **2%** of small
business owners know
their business valuation



The Roadblocks



Expensive

Traditionally, can cost > \$10k



Time Consuming

Traditionally, can take > 4 weeks



Complicated

Intensive process
for already busy owners



Not Now

Owners wait until an event

When is the right time to know?

HOW TO GROW

HOW TO RESTRUCTURE

WHEN TO SELL

Any time.

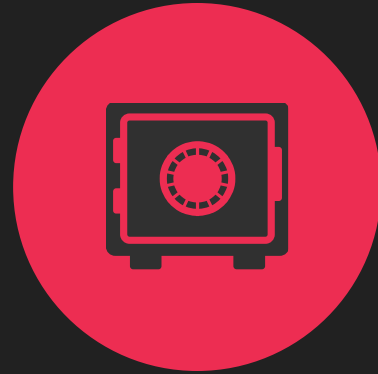


Get the Big Picture



Worth

Deeper understanding
of your largest asset



Protection

Ensure you have the right
amounts of insurance



Plan Your Future

Know the facts for a more
accurate retirement
or estate plan



Make Better Decisions

Guided by facts



Know Your Potential

Understand the ways you
can increase the value
of your business

A business
valuation can
put you ahead



Harnessing big data for the small business owner

A woman with dark hair, wearing a dark sweater, is sitting at a desk. She is holding a mobile phone to her ear with her left hand and a pen in her right hand, appearing to be in the middle of a conversation or working. The desk is cluttered with papers and a pen. The background is slightly blurred, showing what looks like a computer monitor and some office equipment. The overall lighting is dim, giving the scene a professional and focused atmosphere.

Our proprietary engine analyzes data from 25 data sources to provide you a streamlined, reliable, sophisticated and accurate business valuation.

The details you need

Equity Value (latest valuation)

\$14,769,809

This fair market value conclusion is the value of the company available to its owners or shareholders and incorporates of the assets included in the “asset value” plus the firm’s liquid financial assets (cash, A/R, deposits, etc.) and minus its liabilities (ST and LT).

Asset Sale Value

\$13,656,414

This common transaction-oriented fair market value conclusion includes the firm’s inventory, furniture, fixtures and equipment, and all intangible assets ranging from customer base to goodwill.

Enterprise Value

\$14,759,552

This fair market value estimate is equal to the “total value of the firm” or the value of the firm’s equity plus its long term debt, e.g. it reflects the value of the entire capital structure (equity and debt holders) or “enterprise.”

Liquidation Value

\$535,619

The liquidation value conclusion is based on the key assumption of insolvency and the immediate sale of all assets (on or off the balance sheet) at or near “fire sale” level coupled with the nearly simultaneous retirement of all liabilities. This figure does not include accounts receivable.

How You're Doing

Comparisons to other companies in your industry in 13 key areas



Key Performance Indicators

119%

Above Industry Average
Return On Equity (ROE)

84

Above Industry Average
Interest Coverage

8%

Above Industry Average
Income-to-Revenue

31

Above Industry Average
Receivables (Conversion)

INDUSTRY AVERAGE

220

Below Industry Average
Inventory Turnover

170%

Below Industry Average
Debt-to-Equity

.44

Below Industry Average
Fixed Assets Turnover

18%

Below Industry Average
Cash-to-Debt

A dark, top-down view of a meeting table. The table is covered with various business documents, including spreadsheets, charts, and reports. A laptop is open in the lower right quadrant. Several hands are visible, interacting with the documents and the laptop. The overall scene suggests a collaborative business meeting or a financial analysis session.

Let us generate a business valuation to give you the facts you need to make sound financial decisions.



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building value with creative solutions

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